



Certified Business Agent Leadership Program

November 2021

CV: Commission Value - ALL commissions & bonuses & royalties are paid on the associated product or service CV.

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| <p style="text-align: center;">Referral Business Partner (RBP)</p> <p style="text-align: center;">Referral Sales</p> <p style="text-align: center;">Refer potential clients to other CBA's and earn 10% on any new order down payments.</p> <hr style="width: 20%; margin: 0 auto;"/> <p style="text-align: center;">(Provided from the CBA's Commissions)</p> | <p style="text-align: center;">Certified Business Agent (CBA)</p> <p style="text-align: center;">Personal Sales</p> <p style="text-align: center;">* 50% on Client Order Down Payments</p> <p style="text-align: center;">* 30% on Client Order Secondary Payments</p> | <p style="text-align: center;">Managing Business Director (MBD)</p> <p style="text-align: center;">20% MBD Bonus</p> <p style="text-align: center;">Recruit other CBA's and earn 20% on the Secondary Payments on their orders.</p> | <p style="text-align: center;">Executive Business Director (EBD)</p> <p style="text-align: center;">5% EBD Bonus</p> <p style="text-align: center;">Earn 5% on the total monthly CV of your MBD's Group CV total volume on Secondary Payments</p> | <p style="text-align: center;">Regional Business Director (RBD)</p> <p style="text-align: center;">5% RBD Bonus</p> <p style="text-align: center;">Earn 5% on the total monthly CV of your EBD's Group CV total volume on Secondary Payments</p> | <p style="text-align: center;">National Business Director (NBD)</p> <p style="text-align: center;">5% NBD Bonus</p> <p style="text-align: center;">Earn 5% on the total monthly CV of your RBD's Group CV total volume on Secondary Payments</p> |
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Certified Business Agents (CBA's) – Buzzazz CBA's are individuals or Affiliate Companies that are approved to market, sell and service some or all of the Buzzazz various business solutions.

Business Directors – CBA's that recruit, train and manage other CBA's.



CBA LEVELS OF SUCCESS

(CBA's must comply with CBA & Buzzazz various terms of agreement)

Referral Business Partner: Legally compliant with all company policies, price structures and sales procedures

Sales Channel: A separate line of sales production emanating from one Sales Agent to another

CBA (Certified Business Agent): Create a income stream by developing and managing a base of personal clients and complete the **Basic Training Lineup**

MBD (Managing Business Director): Personally recruit & train & manage other CBA's and complete the **Managing Business Director Training Lineup**

EBD (Executive Business Director): Active CBA's who develop five separate sales channels that have one or more Active MBD's within and complete the **Executive Business Director Training Lineup**

RBD (Regional Business Director): Active CBA's who develop five separate sales channels that have one or more Active EBD's within and complete the **Regional Business Director Training Lineup**

NBD (National Business Director): Active CBA's, who develop five separate sales channels that have one or more Active RBD's within and complete the **National Business Director Training Lineup**